



KINGS COUNTY JOB TRAINING OFFICE

124 North Irwin Street • Hanford, California 93230
Phone (559) 852-4932 • Fax (559) 585-7395 • TDY Relay Number 1-800-735-2922
www.kingsworkforce.org

Workforce Development Board
Kings County Government Center
Administration Building, Multi-Purpose Room
1444 W. Lacey Blvd.
Hanford, CA 93230
November 1, 2018, 10:00 a.m.

AGENDA

- 10:00 **Call to Order/ Introduction**
- 10:05 **Approval of Minutes – September 13, 2018** **ACTION**
- 10:10 **Public Comment and Unscheduled Appearances**
Any person may directly address the Board at this time on any item on the agenda, or on any other items of interest to the public, that is within the jurisdiction of the Board. Five (5) minutes are allowed each item.
- 10:15 **Reports**
 - Career Center Usage Report - Pages 8 through 10
- 10:20 **Negotiated Performance Measures Page 11** **ACTION**
- 10:25 **Regional/Local Plan Update**
- 10:30 **Grants**
 - Recent Awards
 - Pursuing the next grant application Disability Employment Accelerator \$350,00 page 12
- 10:40 **Youth**
- 10:50 **Economic Development Report**
- 10:55 **Member Roundtable**
- 11:00 **Unemployment Rate**
- 11:05 **Public Comment**
- 11:10 **Adjournment**

Workforce Investment Board Meetings
Kings County Government Center
Administration Building, Multi-Purpose Room
First Thursday of every other month at 10:00 a.m.

Jan. 3	Mar. 7	May 2	July 11	Sept. 5	Nov. 7
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If reasonable accommodations due to a disability are needed please contact Vince Velo at (559) 585-3562 no less than 3 days prior to the scheduled meeting date





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Workforce Development Board

November 1, 2018

10:00 a.m.

AGENDA BACKUP INFORMATION

Reports

- **Career Center Usage Report** the Career Center usage report is contained on pages 8 through 10. This report will be reviewed at your meeting.

Negotiated Performance Measures page 11

Under section 116(b)(2)(A) of WIOA, as well as in the statute's implementing regulations at 20 CFR 677.155, there are six primary indicators of performance: Employment Rate 2nd Quarter After Exit; Employment Rate 4th Quarter After Exit; Credential Attainment; Measurable Skill Gains; and, Effectiveness in Serving Employers. These measures are negotiated once every two years with state representatives, and then brought to the Kings County Workforce Development Board for approval. The current negotiated performance measures are not a significant deviation from past performance, and are within the scope of operations of the Job Training Office to fulfill.

Regional/Local Plan Update

In compliance with state and federally mandated guidelines, Kings County Job Training Office will be holding a public forum on November 6, 2018, to discuss Community and Business Priorities for Kings County. Members of the public, including all mandated partners have been sent invitations. Please see the attached flyer for additional details.

Grants

- **Recent Awards**
 - \$250,000 2018 Trade and Economic Transition National Dislocated Worker Grant
 - \$20,000 (app.) Slingshot 2.0 Grant
 - \$19,000 Prison 2 Employment Grant
 - \$10,000 Staff Training Grant
- **Pursuing the next grant application-Disability Employment Accelerator**, up to \$350,000 page 12

Economic Development Report

Staff will provide a review of local and regional economic development activity at your meeting.

Member Roundtable

Members are encouraged to share information from their areas of representation.



Unemployment Rate

The unemployment rate is as follows:

	September 2017	August 2018 Revised	September 2018 Prelim
Labor Force	57,800	57,500	57,500
Employed	53,900	53,700	54,100
Unemployed	3,900	3,800	3,500
Rate	6.8%	6.6%	6.0%

JC



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Workforce Development Board
Kings County Government Center
Human Services Agency, Cedar Room
1400 W. Lacey Blvd., Building #8
Hanford, CA 93230
September 13, 2018
10:00 a.m.

Minutes

Members Present

Nancy Silva, Chairperson, Silva Dental
Joanne Doerter, Hanford Mall
Buzz Felleke, B&D Quality Cleaners
Ronny Jungk, IBEW Local 100
Robert Kleyn, California Department of Rehabilitation
Wendy Lomeli, Employment Development Department
Janet Long, Bank of the West
Antonio Martin, Aqua Azul Corporation
Dan Ramirez, Proteus
Dr. Linda Thomas, West Hills Community College District

Staff Present

Lance Lippincott, Director
Cobi Revious, Fiscal Analyst III
Vince Velo, Program Manager
Laura Magana, Standards and Compliance Officer
Jessica Cervantes, Executive Secretary

Guests Present

Daniel Patterson, Propath, One-Stop Operator
David Hinojosa, Employment Development Department
Rosendo Flores, Employment Development Department
Margie Newton, Kings County Office Education

Call to Order/Introduction

Chairperson Nancy Silva called the meeting to order at 10:00 am and introduced the new Economic and Workforce Development Director Lance Lippincott. Laura Magana was also introduced as the new Standards and Compliance Officer. Introductions were made.





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Approval of Minutes

M/S/C Dan Ramirez/Ronny Jungk to approve the minutes of the May 3, 2018, Workforce Development Board meeting.

Public Comment

None

Reports

- **Career Center Usage Report**, Director Lippincott discussed the August 2018, Career Center Usage Report. There was a slight decrease in customers served. Director Lippincott reported the Kings One-Stop has converted to a kiosk check-in system. Future reports will be provided in a new format.
- **One-Stop Operator Report**, Kings One-Stop Operator Daniel Patterson from Propath explained he oversees several One-Stops. Daniel's responsibility is to take good business practices and seek to incorporate them in the One-Stops. Daniel performed an assessment of Kings County One-Stop considering its Partners and the Hallmarks of Excellence Certification. Daniel reports the Kings County One-Stop is consistent with other local One-Stops. Daniel would like to create a plan, which includes expanding local partnerships, develop a pipeline of services and integrating programs. This will require cross training of partner staff as to their services and eligibility requirements. Daniel also discussed the importance of attracting and maintaining healthy local businesses.

Community Services Employment Training (CSET) MOU

Director Lippincott explained the Kings/Tulare Area Agency on Aging has awarded Community Services Employment Training a contract to operate Title V in Kings and Tulare Counties. The purpose of the contract is to coordinate program services of the Older Americans Act with the Workforce Innovation and Opportunity Act (WIOA).

M/S/C Dan Ramirez/Joanne Doerter to authorize Chairperson Nancy Silva to sign the Community Services Employment Training (CSET) MOU.

Youth Incentive Policy

Director Lippincott reported the Youth Incentive Policy was last revised in 2004. Since then the law changed from Workforce Investment Act to Workforce Innovation and Opportunity Act. The Policy sets the conditions regarding the payment of incentive awards for Workforce Innovation and Opportunity Act (WIOA) Title I.

M/S/C Dan Ramirez/Wendy Lomeli to approve the revised Youth Incentive Policy.





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Local and Regional Plan Modification

Director Lippincott explained the State provided instructions to modify the Local/Regional Plan. The modification is only 10 pages long and includes Child Support and other Justice Departments. Laura Magana, Compliance and Standards Officer will be working on the required forums. Kings County will receive \$20,000 to conduct these forums.

Economic Development Report

Director Lippincott reviewed the Economic Development Report and discussed current prospects. Director Lippincott discussed the importance of attraction and retention of business and the efforts of Kings One-Stop to increase business services.

Member Roundtable

Dan Ramirez – Porteus is looking for a new building for their Hanford Office, with hopes to move in late November.

Wendy Lomeli – EDD, Wendy is at a new location in Fresno, off Shields Avenue.

Robert Kleyn – Department of Rehabilitation Visalia Office will be moving to a new building in May or April of 2019.

Ronny Jungk – IBEW Local 100, as a result of the Governor of California approving the Renewable Energy Act we can anticipate many new local projects.

Linda Thomas- West Hills Community College has many new curriculums such as an Industrial Program; Online Food Safety; Agricultural Leadership courses; and a Robotics Program.

Buzz Felleke – B&D Quality Control, Buzz reported he opened a new business in elderly care.

Antonio Martin – Aqua Azul Corporation have been the first in the state of California to receive a Certification for their water process.

Joanne Doerter – besides managing the Hanford Mall, Joanne is now involved with the Hanford Chamber of Commerce. The Hanford Chamber of Commerce will be holding a Luncheon on September 21, 2018, honoring 15 public servants in Kings County.

David Hinojosa – EDD will be releasing new Directives regarding the local and regional plan.

A proud partner of the





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Unemployment Rate

Rosendo Flores – provided the current unemployment rate for July 2018, at 7.5%. This is the lowest on record since 1990.

	July 2017	June 2018 Revised	July 2018 Prelim
Labor Force	58,700	57,800	58,200
Employed	53,800	53,000	53,900
Unemployed	4,900	4,800	4,300
Rate	8.3%	8.2%	7.5%

Public Comment

None

Adjournment

The meeting was adjourned by Chairperson Silva at 11:13 am.



VOSGreeter® - by Visit Reason

- Region/Lwia: Kings County Job Training Office
 - Office: KNG Job Training Office
 - Visit Reason Status: Active
 - Start Date: 9/1/2018
 - End Date: 9/30/2018

Parent Reason	Visit Reason	Individuals	Percent	Average Wait Time
N/A	I am here to see a specific staff member	182	12.67%	22 minutes
		182		
State - Dept. of Rehabilitation	Dept. of Rehabilitation/Goodwill	11	0.77%	5 minutes
		11		
State - EDD: Veterans Assistance	Veterans Assistance	12	0.84%	4 minutes
	Veteran Orientation	7	0.49%	13 minutes
		19		
State - Employer Services: Business Services	I am an Employer	15	1.04%	10 minutes
		15		
State - Other	JTO - Orientation	32	2.23%	5 minutes
	Eligibility	30	2.09%	17 minutes
	General Information	21	1.46%	7 hours, 0 minutes
		83		
State - Resource Room: Self Service	Resource Center	542	37.74%	0 Minutes
		542		
State - Unemployment Insurance Assistance	Disability and Paid Family Leave Assistance	115	8.01%	2 hours, 35 minutes
	EDD - Unemployment Insurance Assistance	418	29.11%	1 hour, 51 minutes
		533		
State - Workshop	RESEA Workshop	29	2.02%	6 minutes
		29		
State - Youth Services	JTO - Youth Services	17	1.18%	17 hours, 3 minutes
	YEOP	5	0.35%	13 minutes
		22		
Parent Reason	Visit Reason	Individuals	Percent	Average Wait Time
	Total Visit Reason Count:	1,436	100.00%	1 hour, 47 minutes
	Grand Total Number of Individuals:	1,393		
Total Rows: 14				

Participants Services Rec'd

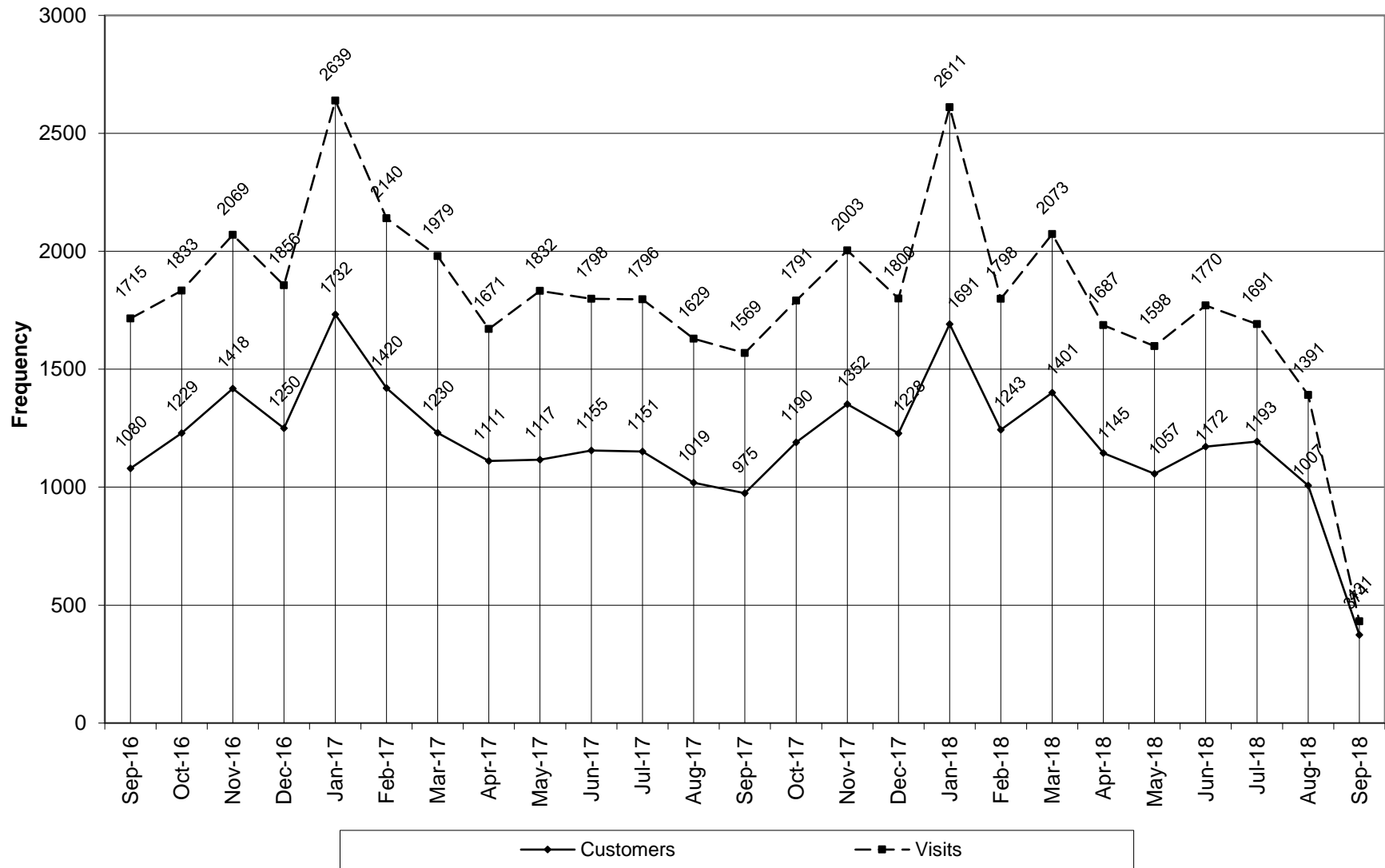
9/1/2018 Thru 9/30/2018

Total Participants Served: 374
New Participants: 73
Returning Participants: 301
Total Visits During Period: 431
Avg Visits Per Participant: 1.15

Totals - All Participants

<i>Service</i>	<i>Total</i>
	0
CalJobs registration	10
Job Search Asst - Resume, TypeCert, Internet,	341
Meet with EDD Representative	111
Telephone - U I Dedicated	35
WorkKeys Assessment Test	1
	<hr/>
	498

Kings One-Stop Customer Use Chart



Local Workforce Development Area: Kings

Performance Indicators	Proposed and Final Negotiated Goals																					
	PY 2017												Local		State		Local		State		Final Negotiated	
	Final Nego Levels	Q1 Quarterly	Q1 Rolling 4	Q2 Quarterly	Q2 Rolling 4	Q3 Quarterly	Q3 Rolling 4	Q4 Quarterly	Q4 Rolling 4	% Nego Goal Achieved	Proposed PY18	Prop. PY18	Proposed PY19	Prop PY19	State	Local	Proposed PY19	Prop PY19	PY18	PY19		
Adult																						
Employment 2nd Q post exit (7/1/16 - 6/30/17)	65.0%	59.50%	59.50%	64.79%	61.46%	72.34%	63.60%	81.25%	65.68%	101.1%	65.0%	65.0%	65.0%	67.0%	67.0%	65.0%	67.0%	65.0%	65.0%	67.0%	67.0%	
Employment 4th Q post exit (7/1/16 - 12/31/16)	65.5%	-	-	-	-	69.42%	69.42%	71.83%	70.31%	107.3%	65.5%	65.5%	65.5%	67.5%	67.5%	65.5%	67.5%	65.5%	65.5%	67.5%	67.5%	
Median Earnings (7/1/16 - 6/30/17)	\$4,480	\$4,223	\$4,223	\$5,622	\$4,843	\$5,470	\$4,922	\$5,545	\$5,131	114.5%	\$4,480	\$4,600	\$4,480	\$4,800	\$4,800	\$4,600	\$4,800	\$4,600	\$4,600	\$4,800	\$4,800	
Credentia Attainment Rate (7/1/16 - 12/31/16)	55.9%	-	-	-	-	87.50%	87.50%	87.16%	72.13%	129.0%	55.9%	55.9%	55.9%	57.9%	57.9%	55.9%	57.9%	55.9%	55.9%	57.9%	57.9%	
Measureable Skill Gain (7/1/17 - 6/30/18)	baseline	22.88%	50.46%	29.79%	59.36%	29.79%	55.50%	48.96%	60.40%	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	
Dislocated Worker																						
Employment 2nd Q post exit (7/1/16 - 6/30/17)	71.0%	66.67%	66.67%	50.00%	58.82%	53.33%	57.58%	58.33%	57.69%	81.3%	68.0%	68.0%	68.0%	68.0%	68.0%	68.0%	68.0%	68.0%	68.0%	68.0%	68.0%	
Employment 4th Q post exit (7/1/16 - 12/31/16)	69.5%	-	-	-	-	77.78%	77.78%	70.83%	74.51%	107.2%	67.0%	67.0%	67.0%	68.0%	68.0%	67.0%	68.0%	67.0%	67.0%	68.0%	68.0%	
Median Earnings (7/1/16 - 6/30/17)	\$ 5,665	\$6,835	\$6,835	\$7,682	\$5,130	\$8,180	\$7,281	\$5,220	\$7,150	126.2%	\$ 5,665	\$ 6,100	\$ 5,665	\$ 6,300	\$ 6,300	\$ 6,100	\$ 6,300	\$ 6,100	\$ 6,100	\$ 6,300	\$ 6,300	
Credentia Attainment Rate (7/1/16 - 12/31/16)	63.0%	-	-	-	-	100.00%	100.00%	80.00%	89.29%	141.7%	63.0%	63.0%	63.0%	63.0%	63.0%	63.0%	63.0%	63.0%	63.0%	63.0%	63.0%	
Measureable Skill Gain (7/1/17 - 6/30/18)	baseline	24.32%	47.14%	17.50%	50.77%	21.57%	45.45%	53.70%	65.12%	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	
Youth																						
In Ed, Trng or Employment 2nd Q post exit (7/1/16 - 6/30/17)	65.4%	73.68%	73.68%	43.75%	60.00%	66.67%	62.71%	65.22%	63.41%	97.0%	65.4%	65.4%	65.4%	64.5%	64.5%	65.4%	64.5%	62.5%	62.5%	64.5%	64.5%	
In Ed, Trng or Employment 4th Q post exit (7/1/16 - 12/31/16)	67.2%	-	-	-	-	84.21%	84.21%	68.75%	77.14%	114.8%	67.2%	67.2%	67.2%	66.5%	66.5%	67.2%	66.5%	66.5%	66.5%	66.5%	66.5%	
Median Earnings (7/1/16 - 6/30/17)	baseline	\$5,204	\$5,204	\$4,906	\$5,190	\$4,030	\$4,877	\$5,019	\$4,891	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	
Credentia Attainment Rate (7/1/16 - 12/31/16)	57.7%	-	-	-	-	77.78%	77.78%	60.00%	69.70%	120.8%	57.7%	57.7%	57.7%	59.0%	59.0%	57.7%	59.0%	57.7%	57.7%	59.0%	59.0%	
Measureable Skill Gain (7/1/17 - 6/30/18)	baseline	35.19%	65.45%	17.39%	63.37%	13.95%	58.43%	2.50%	41.56%	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	baseline	

INFORMATION NOTICE

DISABILITY EMPLOYMENT ACCELERATOR – SFP

The Employment Development Department, in coordination with the California Workforce Development Board and the Labor and Workforce Development Agency, announces a Solicitation for Proposals (SFP) for a Disability Employment Accelerator (DEA) program. This SFP makes available \$2 million of *Workforce Innovation and Opportunity Act* Title I Governor’s Discretionary funds for this program.

The DEA program will focus on creating linkages and engaging businesses in high-growth industries. Entities will strive to use these business linkages to develop “earn and learn” service strategies (e.g., On-the-Job Training, Transitional Jobs, Work Experience, etc.) that ensure people with disabilities, including college students who are close to fulfilling their degree requirements and/or college graduates, have the necessary skills to obtain and retain competitive, integrated employment.

Eligible applicants are Local Workforce Development Areas, education and training providers, private non-profit organizations, private for-profit organizations, and faith and/or community-based organizations seeking innovative ways to strengthen business partnerships around in-demand jobs. Individuals are not eligible to apply.

Proposals must be received by Thursday, December 13, 2018, no later than 3 p.m. PT. An informational teleconference will be held on Tuesday, November 13, 2018, at 10 a.m. PT. For call-in information, please email a request to EDDWSBSP2@edd.ca.gov by 12 noon on Friday, November 9, 2018. To view this SFP, please visit the EDD [Workforce Development Solicitations for Proposals](#) webpage.

/S/ JAIME L. GUTIERREZ, Chief
Central Office Workforce Services Division